School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Jonathan Reeder Title: Deputy Athletics Director/

Person: CFO

Phone: 8284065992 Email: reederjb@appstate.edu

CEO: Dr. Sheri Everts **CEO Email:** evertssn@appstate.edu

University CFO: Dan Layzell University CFO Email: layzelldt@appstate.edu

Audit Firm: Combs, Tennant, and **AUP Report Issuance** 12/30/2022

Carpenter, P.C. **Date:**

Classification & Conference:

NCAA Primary Division: I-FBS

Athletic Conference: Sun Belt Conference

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Acrobatics and Tumbling			
Baseball	X		
Basketball	X	X	
Beach Volleyball			
Bowling			
Cross Country	X	X	
Equestrian			
Fencing			
Field Hockey		X	
Football	X		
Golf	X	X	
Gymnastics			
Ice Hockey			
Lacrosse			
Rifle			
Rowing			

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Rugby			
Skiing			
Soccer		X	
Softball		X	
Swimming and Diving			
Tennis		X	
Track, Indoor		X	
Track, Outdoor	X	X	
Triathlon			
Volleyball		X	
Water Polo			
Wrestling	X		
Others			
Totals	7	10	0

Revenue/Expense Summary

ID	Item	Amount	Definition
Reve	enues		
1	Ticket Sales	\$5,407,791	Input revenue received for sales of admissions to athletic events. This may include:
			• Public and faculty sales.
			• Student sales
			• Shipping and Handling fees.
			Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$0	Input state, municipal, federal and other appropriations made in support of athletics.
			This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.
			This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.
			Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$14,003,740	Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$24,576	Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
			• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
			• Federal work study support for student workers employed by athletics.
			• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	-\$72,817	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$1,583,568	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			 Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT. Facilities maintenance. Security. Risk Management. Utilities. Do not include depreciation. Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$3,100,695	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.
			Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$1,548,194	Input revenue received from participation in away games. This includes payments received due to game cancellations.

ID	Item	Amount	Definition
8	Contributions	\$6,003,635	Input contributions provided and used by athletics in the reporting year including:
			• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
			• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
			• Amounts received above face value for tickets.
			Contributions shall include cash and marketable securities.
			Do not report:
			• Pledges until funds are provided to athletics for use.
			• Contributions to be used in other reporting years.
9	In-Kind	\$303,664	Input market value of in-kind contributions in the reporting year including:
			Dealer provided automobiles.
			• Equipment.
			• Services.
			Nutritional product.
			All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.
			Please offset in-kind values in the appropriate expense category.

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Car stipend.
			Country club membership. Allowances for elething housing entertainment.
			Allowances for clothing, housing, entertainment.Speaking fees.
			 Camps compensation.
			Media income.
			• Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$204,000	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12 NCAA Distribution	NCAA Distributions	tions \$1,065,101	Input revenues received from the NCAA distributions which could include revenue distributions, grants, NCAA championships travel reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Distributions (Non Media and Non	\$2,045,594	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
	Football Bowl)		Note: Conference distributions of revenue generated by a post- season football bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season football bowl expenses should be included in Category 19.

ID	Item	Amount	Definition
13A	Conference Distributions of Football Bowl	\$402,328	Input conference distributions of revenue generated by a post- season football bowl to conference members. (Football Only)
	Generated Revenue		Note: Distributions for reimbursement of post-season football bowl expenses should be included in Category 19. Portions of
			distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other
			conference distributions are reported in Category 13.
14	Program, Novelty, Parking and Concession	\$473,944	Input revenues from:
	Sales		• Game Programs.
			• Novelties.
			• Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$1,962,011	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$14,261	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$138,640	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u> .
			This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

ID	Item	Amount	Definition
18	Other Operating Revenue	\$273,470	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.
19	Football Bowl Revenues	\$60,266	Input all amounts received related to participation in a post-season football bowl game, including (Football Only):
			• Expense reimbursements.
			• Ticket sales.
	Total Operating Revenues	\$38,542,661	Total of Categories 1-19.

Expenses

Reporting Institution: Appalachian State University

ID	Item	Amount	Definition
20	Athletic Student Aid	\$5,845,032	Input the total dollar amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
			• Other expenses related to attendance.
			Note: Division I Grants-in-aid <u>equivalencies</u> are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). <u>Other expenses related to attendance</u> (also known as cost of attendance) <u>should not be included in the grants-in-aid revenue distribution equivalencies</u> . Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.
			Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
			Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.
21	Guarantees	\$557,620	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses. This includes payments made due to game cancellations.

Reporting Year (FY): 2022

Note: Bonuses related to participation in a post-season football

bowl game should be included in Category 41A.

Reporting Year (FY): 2022

athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of

loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$2,619,552	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-football bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season football bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$2,230,817	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided. Note: Expenses related to post-season football bowls should be
30	Game Expenses	\$1,087,265	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.
			Note: Expenses related to post-season football bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$147,784	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$0	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$134,401	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season football bowls should be included in Category 41.

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$4,976,346	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).
			Do not report depreciation.
			Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.
35	Direct Overhead and Administrative	\$2,172,564	Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
	Expenses		 Administrative/Overhead fees charged by the institution to athletics. Facilities maintenance. Security. Risk Management. Utilities. Equipment Repair. Telephone.
			Other Administrative Expenses.
36	Indirect Institutional Support	\$1,583,568	Input overhead and administrative expenses NOT paid by or charged directly to athletics including:
			• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
			• Facilities maintenance.
			• Security.
			Risk Management.Utilities.
			Equipment Repair.
			Telephone.
			Other Administrative Expenses.
			Do not report depreciation.
			Note: This category should equal Category 6.

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$438,467	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$125,956	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$890,952	Include meal allowance and food/snacks provided to student-athletes.
			Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating Expenses	\$1,740,436	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
			• Non-team travel (conferences, etc.).
			• Team banquets and awards.
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
41	Football Bowl Expenses	\$794,072	Input all expenditures related to participation in a post-season football bowl game, including:
			Team travel, lodging and meal expenses.
			Bonuses related to football bowl participation.
			• Spirit groups.
			• Uniforms.
			Note: All post-season football bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.
41A	Football Bowl Expenses - Coaching	\$196,000	Input all coaching bonuses related to participation in a post-season football bowl game (Football only).
	Compensation/Bonuses		Note: All other post-season football bowl related expenses should be reported in Category 41, Football Bowl Expenses.
	Total Operating Expenses	\$38,565,701	Total of Categories 20-41A.

Revenue/Expense Details

1 Ticket Sales 5,407,791 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

	Men's Teams Only W	Vomen's Teams Only No	t Allocated by Gender
Revenues by Source	Ticket Sales	Ticket Sales	Ticket Sales
Baseball	35,407		
Basketball	153,280	15,278	
Field Hockey			
Football	5,180,456		
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling	23,370		
Others			
Subtotal All Teams	5,392,513	15,278	0
Revenue Not Related to Specific Teams	S		
Total Revenue	5,392,513	15,278	0

- 2 Direct State or Other Government Support
- \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			
Total Revenue	0		0

3 Student Fees \$14,003,740 Input student fees assessed and restricted for support of intercollegiate athletics.

	•	•	Not Allocated by Gender
Revenues by Source	Student Fees	Student Fees	Student Fees
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	C	0
Revenue Not Related to Specific Teams	S		14,003,740
Total Revenue	0	C	14,003,740

- 4 Direct Institutional Support
- \$24,576 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
 - Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
 - Federal work study support for student workers employed by athletics.
 - Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball	3,125	5	
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	3,125	5 0	0
Revenue Not Related to Specific Teams			21,451
Total Revenue	3,125	5 0	21,451

5 Less -Transfers to Institution -\$72,817 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	() (0
Revenue Not Related to Specific Teams			-72,817
Total Revenue	() (72,817

6 Indirect Institutional Support \$1,583,568 Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0 0
Revenue Not Related to Specific Teams			1,583,568
Total Revenue	0	(0 1,583,568

Reporting Year (FY): 2022

6A Indirect Institutional
Support - Athletic
Facilities Debt Service,
Lease and Rental Fees

\$3,100,695 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not</u> charged to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			3,100,695
Total Revenue	0	0	3,100,695

7 Guarantees \$1,548,194 Input revenue received from participation in away games. This includes payments received due to game cancellations.

	Men's Teams Only W	omen's Teams Only No	t Allocated by Gender
Revenues by Source	Guarantees	Guarantees	Guarantees
Baseball	20,755		
Basketball	185,000	38,000	
Field Hockey			
Football	1,301,939		
Golf			
Soccer			
Softball		2,500	
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	1,507,694	40,500	0
Revenue Not Related to Specific Teams			
Total Revenue	1,507,694	40,500	0

- 8 Contributions \$6,003,635 Input contributions **provided** and used by athletics in the reporting year including:
 - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
 - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
 - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Men's Teams Only Women's Teams Only Not Allocated by Gender **Contributions Contributions Contributions Revenues by Source** Baseball 66,373 Basketball 73,421 41,369 19,454 Field Hockey Football 1,032,229 Golf 19,709 33,510 Soccer 101,744 Softball 39,155 **Tennis** 45,604 Track and Field, X-Country 18,586 64,170 Volleyball 48,941 Wrestling 24,825 Others Subtotal All Teams 1,235,143 393,947 0 Revenue Not Related to Specific Teams 4,374,545 **Total Revenue** 4,374,545 1,235,143 393,947

- 9 In-Kind \$303,664 Input market value of in-kind contributions in the reporting year including:
 - Dealer provided automobiles.
 - Equipment.
 - Services.
 - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

	Men's Teams Only We	omen's Teams Only Not	Allocated by Gender
Revenues by Source	In-Kind	In-Kind	In-Kind
Baseball	14,499		
Basketball	11,262		
Field Hockey			
Football	71,759		
Golf	5,346	235	
Soccer		3,552	
Softball			
Tennis			
Track and Field, X-Country	1,132	1,132	
Volleyball			
Wrestling			
Others			
Subtotal All Teams	103,998	4,919	0
Revenue Not Related to Specific Teams	S		194,747
Total Revenue	103,998	4,919	194,747

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	Women's Teams Only Compensation and Benefits provided by a third party	Not Allocated by Gender Compensation and Benefits provided by a third party
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$204,000 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Media Rights	Media Rights	Media Rights
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams	·		204,000
Total Revenue	0	0	204,000

12 NCAA Distributi ons \$1,065,101 Input revenues received from the NCAA distributions which could include revenue distributions, grants, NCAA championships travel reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

	Men's Teams Only Women's Teams Only	•
Revenues by Source	NCAA Distributions NCAA Distributions	NCAA Distributions
Baseball		
Basketball		
Field Hockey		
Football		
Golf		
Soccer		
Softball		
Tennis		
Track and Field, X-Country		
Volleyball		
Wrestling	4,958	
Others		
Subtotal All Teams	4,958 0	0
Revenue Not Related to Specific Team	s	1,060,143
Total Revenue	4,958 0	1,060,143

13 Conference
Distributions (Non
Media and Non Football
Bowl)

\$2,045,594 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season football bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season football bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Football Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Football Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Football Bowl)
Baseball			
Basketball			
Field Hockey			
Football	182,814		
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	182,814	0	
Revenue Not Related to Specific Teams			1,862,78
Total Revenue	182,814	0	1,862,78

13A Conference
Distributions of
Football Bowl
Generated Revenue

\$402,328 Input conference distributions of revenue generated by a post-season football bowl to conference members. (Football Only)

Note: Distributions for reimbursement of post-season football bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

Revenues by Source	Men's Teams Only Conference Distributions of Football Bowl Generated Revenue	Women's Teams Only Conference Distributions of Football Bowl Generated Revenue	Not Allocated by Gender Conference Distributions of Football Bowl Generated Revenue
Baseball			
Basketball			
Field Hockey			
Football	402,328		
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	402,328	0	
Revenue Not Related to Specific Teams			
Total Revenue	402,328	0	

14 Program, Novelty, Parking and Concession Sales \$473,944 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball	34,409		
Basketball			
Field Hockey			
Football	284,246		
Golf			
Soccer			
Softball		6,759	
Tennis			
Track and Field, X-Country	447	194	
Volleyball		19	
Wrestling	8,412		
Others			
Subtotal All Teams	327,514	6,972	0
Revenue Not Related to Specific Teams			139,458
Total Revenue	327,514	6,972	139,458

15 Royalties, Licensing, Advertisement and Sponsorships \$1,962,011 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			1,962,011
Total Revenue	0	(1,962,011

16 Sports Camp Revenues \$14,261 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	Sports Camp Revenues
Baseball			
Basketball	384	4	
Field Hockey		2,369	
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball		862	
Wrestling	755	5	
Others			
Subtotal All Teams	1,139	9 3,231	0
Revenue Not Related to Specific Teams			9,891
Total Revenue	1,139	9 3,231	9,891

17 Athletics Restricted Endowment and Investments Income \$138,640 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball	5,735		
Basketball	4,560	2,403	
Field Hockey		4,997	
Football	46,859		
Golf	1,938	11,961	
Soccer			
Softball			
Tennis		13,668	
Track and Field, X-Country		346	
Volleyball			
Wrestling	14,809		
Others			
Subtotal All Teams	73,901	33,375	0
Revenue Not Related to Specific Teams			31,364
Total Revenue	73,901	33,375	31,364

18 Other Operating Revenue

\$273,470 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	2,553		
Basketball			
Field Hockey			
Football	2,240		
Golf	34,425	16,804	
Soccer			
Softball		2,310	
Tennis		900	
Track and Field, X-Country	5,680	7,050	
Volleyball			
Wrestling	16,620		
Others			
Subtotal All Teams	61,518	27,064	0
Revenue Not Related to Specific Teams			184,888
Total Revenue	61,518	27,064	184,888

19 Football Bowl Revenues \$60,266 Input all amounts received related to participation in a post-season football bowl game, including (Football Only):

- Expense reimbursements.
- Ticket sales.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Football Bowl Revenues	Football Bowl Revenues	Football Bowl Revenues
Baseball			
Basketball			
Field Hockey			
Football	60,260	5	
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	60,260	5 0	0
Revenue Not Related to Specific Teams			
Total Revenue	60,260	6 0	(

Total Operating Revenues

\$38,542,661 Total of Categories 1-19.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Total Operating Revenues	Total Operating Revenues	Total Operating Revenues
Baseball	182,856		
Basketball	427,907	97,050	
Field Hockey		26,820	
Football	8,565,136		
Golf	61,418	62,510	
Soccer		105,296	
Softball		50,724	
Tennis		60,172	
Track and Field, X-Country	25,845	72,892	
Volleyball		49,822	
Wrestling	93,749		
Others			
Subtotal All Teams	9,356,911	525,286	0
Revenue Not Related to Specific Teams			28,660,464
Total Revenue	9,356,911	525,286	28,660,464

20 Athletic Total Dollar Student Amount Aid

\$5,845,032 Input the total dollar amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid <u>equivalencies</u> are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). <u>Other expenses related to attendance</u> (also known as cost of attendance) <u>should not be included in the grants-in-aid revenue distribution equivalencies</u>. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total 225.09
Equivalencies
Awarded
Total Students 326
Receiving Aid

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2021-2022 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	11.34	1	12.34	26	285,936
Basketball	11	1	12	12	319,521
Football	71.83	13	84.83	85	2,360,556
Golf	0.45	3	3.45	9	100,477
Track and Field, X-Country	8.51	1	9.51	22	221,666
Wrestling	6.33	2	8.33	22	217,450
Expenses Not Related to Specific Teams					101,868
Totals	109.46	21	130.46	176	3,607,474

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2021-2022 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	13	2	15	15	397,370
Field Hockey	10.12		10.12	21	299,847
Golf	3.55	1	4.55	9	100,084
Soccer	9.3	1	10.3	23	317,318
Softball	14.68	1	15.68	32	239,163
Tennis	7		7	7	180,302
Track and Field, X-Country	14.99	5	19.99	31	407,854
Volleyball	10.99	1	11.99	12	292,870
Expenses Not Related to Specific Teams					2,750
Totals	83.63	11	94.63	150	2,237,558

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2021-2022 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams					
Totals	0		0 (0	0

21 Guarantees \$557,620 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses. This includes payments made due to game cancellations.

	Men's Teams Only Women's Teams Only Not Allocated by Gen						
Expenses by Object of Expenditure	Guarantees	Guarantees	Guarantees				
Baseball							
Basketball	40,820	2,000					
Field Hockey							
Football	500,000						
Golf							
Soccer		800					
Softball							
Tennis							
Track and Field, X-Country							
Volleyball		14,000					
Wrestling							
Others							
Subtotal All Teams	540,820	16,800	0				
Expenses Not Related to Specific Teams							
Total Expenses	540,820	16,800	0				

Reporting Year (FY): 2022

- Coaching Salaries, Benefits \$6,491,288 Input compensation, bonuses and benefits paid to all coaches and Bonuses paid by the University and Related forms, as well as non-taxable benefits (1098T), inclusive of:
 - Gross wages and bonuses.
 - Taxable and non-taxable benefits include: allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions (for self or a dependent) and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season football bowl game should be included in Category 41A.

- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party
- \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as any non-taxable benefits, including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season football bowl game should be included in Category 41A.

Men's Teams Coaching Expenses

	\mathbf{M}	len's Teams Head (Men	's Teams Assistant	Coaches	
Sport	Numbe FT	E Coaching	Coaching	Numbe FTF	Coaching	Coaching
	r of	Salaries, Benefits	s Salaries,	r of	Salaries, Benefits	Salaries,
	Positio	and Bonuses paid	d Benefits and	Positio	and Bonuses paid	Benefits and
	ns	by the University	y Bonuses paid	ns	by the University	Bonuses paid
		and Related	by a Third		and Related	by a Third
		Entities	Party		Entities	Party
Baseball	1	1 169,145	5	0 2 2	2 176,708	0
Basketball	1	1 439,451	[0 3 3	365,789	0

	Men's Teams Head Coaches						Men's Teams Assistant Coaches				
Sport	Numbe F	S	Coaching salaries, Benefits and Bonuses paid by the University and Related	Coaching Salaries, Benefits and Bonuses paid	r Po	mbe I of sitio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related	Coaching Salaries, Benefits and Bonuses paid		
			Entities	by a Third Party				Entities	by a Third Party		
Football	1	1	815,699	()	10	10	2,086,860	0		
Golf	1	1	85,178	()	0	0	0	0		
Track and Field, X-Country	2	1	103,811	()	2	1	57,381	0		
Wrestling	1	1	126,724	()	2	2	114,200	0		
Subtotal All Teams	7	6	1,740,008	()	19	18	2,800,938	0		
Expenses Not Related to Specific Teams											
Total Expenses			1,740,008	()			2,800,938	0		

Women's Teams Coaching Expenses

	W	ome	en's Teams Head	Coaches	Women's Teams Assistant Coaches			
Sport	Numbe F'	TE	Coaching	Coaching	Numbe	FTE	Coaching	Coaching
	r of	S	Salaries, Benefits	Salaries,	r of		Salaries, Benefits	Salaries,
	Positio	a	nd Bonuses paid	Benefits and	Positio		and Bonuses paid	Benefits and
	ns	b	y the University	Bonuses paid	ns		by the University	Bonuses paid
			and Related	by a Third			and Related	by a Third
			Entities	Party			Entities	Party
Basketball	1	1	279,122	() 3	3	287,955	0
Field	1	1	102,106	(2	2	105,144	0
Hockey								
Golf	1	1	75,660	(0	0	0	0
Soccer	1	1	109,661	(2	2	129,405	0
Softball	1	1	125,193	() 2	2	126,206	0
Tennis	1	1	81,031	() 1	0.3	10,854	0
Track and Field, X-	2	1	103,811	(3	1.3	74,111	0
Country								

Women's Teams Head Coaches						Women's Teams Assistant Coaches			
Sport	Numbe F'r of Positions	S	Coaching salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party		umbe F r of ositio ns	TE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Volleyball	1	1	141,080	(0	2	2	143,033	0
Subtotal All Teams	9	8	1,017,664	(0	15	12.6	876,708	0
Expenses Not Related to Specific Teams			55,970						
Total Expenses			1,073,634	(0			876,708	0

Reporting Institution: Appalachian State University

Reporting Year (FY): 2022

- 24 Support Staff/
 Administrative
 Compensation, Benefits
 and Bonuses paid by the
 University and Related
 Entities
- \$5,973,573 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms, as well as any non-taxable benefits, inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as non-taxable benefits, including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Expenses by Object of Expenditur e	Administrative Compensation,	Support Staff/ Administrative	Support Staff/ Administrative Compensation, Benefits and Bonuses paid		Administrative Compensation, Benefits and Bonuses paid	Support Staff/
Baseball	11,260					
Basketball	79,348		107,669			
Field Hockey						
Football	1,184,511					
Golf	861		7,363			
Soccer						
Softball			2,988			
Tennis						
Track and Field, X-Country			5,228			
Volleyball						
Wrestling						
Others						
Subtotal All Teams	1,275,980	0	123,248	0	0	0
Expenses Not Related to Specific Teams					4,574,345	
Total Expenses	1,275,980	0	123,248	0	4,574,345	0

26 Severance Payments

\$0 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Men's Teams Only Women's Teams OnlyNot Allocated by Gender **Expenses by Object of Expenditure Severance Payments Severance Payments Severance Payments** Baseball Basketball Field Hockey Football Golf Soccer Softball **Tennis** Track and Field, X-Country Volleyball Wrestling Others Subtotal All Teams 0 0 0 Expenses Not Related to Specific **Teams Total Expenses** 0 0 0

27 Recruiting \$560,008 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as inkind value of loaned or contributed transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gender						
Expenses by Object of Expenditure	Recruiting	Recruiting	Recruiting				
Baseball	31,867						
Basketball	90,445	43,105					
Field Hockey		3,174					
Football	269,874						
Golf	5,346	200					
Soccer		32,705					
Softball		19,760					
Tennis		906					
Track and Field, X-Country	9,523	5,883					
Volleyball		24,583					
Wrestling	22,637						
Others							
Subtotal All Teams	429,692	130,316	0				
Expenses Not Related to Specific Teams	S						
Total Expenses	429,692	130,316	0				

Team \$2,619,552 Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-football bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

Note: Expenses related to post-season football bowls should be included in Category 41.

	Men's Teams Only V	Vomen's Teams Only No	ot Allocated by Gender
Expenses by Object of Expenditure	Team Travel	Team Travel	Team Travel
Baseball	238,070		
Basketball	318,874	236,300	
Field Hockey		58,151	
Football	921,659		
Golf	34,511	20,456	
Soccer		103,301	
Softball		190,324	
Tennis		24,365	
Track and Field, X-Country	113,773	188,917	
Volleyball		114,264	
Wrestling	56,587		
Others			
Subtotal All Teams	1,683,474	936,078	0
Expenses Not Related to Specific Teams	S		
Total Expenses	1,683,474	936,078	0

29 Sports Equipment, Uniforms and Supplies

\$2,230,817 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of inkind equipment provided.

Note: Expenses related to post-season football bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	94,723		
Basketball	70,288	50,830	
Field Hockey		25,752	
Football	1,059,420		
Golf	35,533	17,991	
Soccer		40,182	
Softball		46,064	
Tennis		15,078	
Track and Field, X-Country	35,530	39,244	
Volleyball		30,487	
Wrestling	40,061		
Others			
Subtotal All Teams	1,335,555	265,628	0
Expenses Not Related to Specific Teams			629,634
Total Expenses	1,335,555	265,628	629,634

Reporting Year (FY): 2022

Game \$1,087,265 Input game-day expenses other than travel which are necessary for intercollegiate Expense athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Note: Expenses related to post-season football bowls should be included in Category 41.

Men's Teams Only Women's Teams Only Not Allocated by Gender

Expenses by Object of Expenditure	Game Expenses	Game Expenses	Game Expenses
Baseball	49,054		
Basketball	157,237	90,157	
Field Hockey		9,083	
Football	551,966		
Golf			
Soccer		11,548	
Softball		25,496	
Tennis		4,795	
Track and Field, X-Country	1,600	3,675	
Volleyball		40,614	
Wrestling	23,304		
Others			
Subtotal All Teams	783,161	185,368	0
Expenses Not Related to Specific Teams			118,736
Total Expenses	783,161	185,368	118,736

31 Fund Raising, Marketing \$147,784 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball	11,254		
Basketball	10,303	3,449	
Field Hockey		62	
Football	34,865		
Golf	360		
Soccer		704	
Softball		6,460	
Tennis			
Track and Field, X-Country	556	834	
Volleyball		593	
Wrestling	3,183		
Others			
Subtotal All Teams	60,521	12,102	0
Expenses Not Related to Specific Teams			75,161
Total Expenses	60,521	12,102	75,161

32 Sports
Camp
Expenses

\$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	(0	0
Expenses Not Related to Specific Teams			
Total Expenses	(0	0

33 Spirit Groups \$134,401 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Note: Expenses related to post-season football bowls should be included in Category 41.

	Men's Teams Only Women's Teams Only Not Allocated by Gender		
Expenses by Object of Expenditure	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	() 0
Expenses Not Related to Specific Teams	.		134,401
Total Expenses	0	(134,401

34 Athletic Facilities
Debt Service, Leases
and Rental Fee

\$4,976,346 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure		Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball	100		
Basketball			
Field Hockey			
Football			
Golf		1,590	
Soccer			
Softball			
Tennis		10,531	
Track and Field, X-Country	350	350	
Volleyball			
Wrestling			
Others			
Subtotal All Teams	450	12,471	0
Expenses Not Related to Specific Teams			4,963,425
Total Expenses	450	12,471	4,963,425

35 Direct Overhead and Administrative Expenses

\$2,172,564 Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	2,185		
Basketball	2,787	3,125	
Field Hockey		1,095	
Football	55,108		
Golf	1,505	1,624	
Soccer		711	
Softball		642	
Tennis		1,098	
Track and Field, X-Country	971	1,048	
Volleyball		649	
Wrestling	1,008		
Others			
Subtotal All Teams	63,564	9,992	0
Expenses Not Related to Specific Teams			2,099,008
Total Expenses	63,564	9,992	2,099,008

- 36 Indirect Institutional \$1,583,568 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:
 - Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.
 - Equipment Repair.
 - Telephone.
 - Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0
Expenses Not Related to Specific Teams			1,583,568
Total Expenses	0	(1,583,568

37 Medical Expenses and Insurance

\$438,467 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball	321		
Basketball		1,859	
Field Hockey			
Football	13,653		
Golf	152	47	
Soccer		30	
Softball		5	
Tennis		30	
Track and Field, X-Country	22	756	j
Volleyball		8	
Wrestling	194		
Others			
Subtotal All Teams	14,342	2,735	0
Expenses Not Related to Specific Teams			421,390
Total Expenses	14,342	2,735	421,390

38 Memberships and Dues

\$125,956 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball	1,500		
Basketball		1,055	
Field Hockey		8,048	
Football	4,450		
Golf		790	
Soccer			
Softball		415	
Tennis		1,150	
Track and Field, X-Country	751	751	
Volleyball		1,653	
Wrestling	6,975		
Others			
Subtotal All Teams	13,676	13,862	0
Expenses Not Related to Specific Teams			98,418
Total Expenses	13,676	13,862	98,418

39 Student-Athlete Meals (non-travel)

\$890,952 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball	29,549		
Basketball	34,423	23,358	
Field Hockey		9,456	
Football	584,554		
Golf	2,637	1,557	
Soccer		9,203	
Softball		12,577	
Tennis		1,405	
Track and Field, X-Country	9,207	14,356	
Volleyball		6,107	
Wrestling	15,930		
Others			
Subtotal All Teams	676,300	78,019	0
Expenses Not Related to Specific Teams			136,633
Total Expenses	676,300	78,019	136,633

- 40 Other Operating Expenses
- \$1,740,436 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
 - Non-team travel (conferences, etc.).
 - Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	34,050		
Basketball	100,845	45,151	
Field Hockey		3,395	
Football	562,344		
Golf	27,366	35,949	
Soccer		36,157	
Softball		17,589	
Tennis		680	
Track and Field, X-Country	15,918	23,434	
Volleyball		17,415	
Wrestling	26,822		
Others			
Subtotal All Teams	767,345	179,770	0
Expenses Not Related to Specific Teams			793,321
Total Expenses	767,345	179,770	793,321

- Football Bowl \$794,072 Input all expenditures related to participation in a post-season football bowl Expenses game, including:
 - Team travel, lodging and meal expenses.
 - Bonuses related to football bowl participation.
 - Spirit groups.
 - Uniforms.

Note: All post-season football bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Football Bowl Expenses	Football Bowl Expenses	Football Bowl Expenses
Baseball			
Basketball			
Field Hockey			
Football	794,072	2	
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	794,072	2 (0
Expenses Not Related to Specific Teams			
Total Expenses	794,072	2	0

41A Football Bowl Expenses -Coaching Compensation/Bonuses

\$196,000 Input all coaching bonuses related to participation in a post-season football bowl game (Football only).

Note: All other post-season football bowl related expenses should be reported in Category 41, Football Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only Football Bowl Expenses - Coaching Compensation/ Bonuses	Women's Teams Only Football Bowl Expenses - Coaching Compensation/ Bonuses	Not Allocated by Gender Football Bowl Expenses - Coaching Compensation/ Bonuses
Baseball			
Basketball			
Field Hockey			
Football	196,000		
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	196,000	0	0
Expenses Not Related to Specific Teams			
Total Expenses	196,000	0	0

Total Operating Expenses

\$38,565,701 Total of Categories 20-41A.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses
Baseball	1,135,722		
Basketball	2,030,131	1,572,505	
Field Hockey		625,313	
Football	11,995,591		
Golf	293,926	263,311	
Soccer		791,725	
Softball		812,882	
Tennis		332,225	
Track and Field, X-Country	571,059	870,252	
Volleyball		827,356	
Wrestling	655,075		
Others			
Subtotal All Teams	16,681,504	6,095,569	0
Expenses Not Related to Specific Teams	101,868	58,720	15,628,040
Total Expenses	16,783,372	6,154,289	15,628,040

Athletics Participation

Table 560 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

If the sport was cancelled due to COVID-19, please enter the participant figures for those who received athletics aid, practiced with the varsity team or received coaching from one or more varsity coaches, or were listed on the team's roster or eligibility list as of the first scheduled practice. For those teams whose seasons were cancelled entirely due to COVID-19, please enter the figures for those who received athletics aid or were enrolled at your institution and intended to participate in the sport.

]	Number o	f Participants	Number of Participants Participating on a Second Team		Participating on a Third Team	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		33					
Basketball		15	15				
Cross Country		22	29	18	29		24
Field Hockey			25				
Football		129					
Golf		11	11				
Soccer			31				
Softball			33				
Tennis			8				
Track, Indoor			56		53		24
Track, Outdoor		38	48	18	48		24
Volleyball			31				
Wrestling		25					

NI	NII CD4'.'	M I CD
Number of Participants I	Number of Participants	Number of Participants

			•	Participating on a Second Team		Participating on a Third Team	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Others							
Total Participants		273	287	36	130	0	72
Participant Proportion		48.8%	51.3%				
Unduplicated Count of Participants		255	210				

Head Coaching Assignments - Men's Teams

Table 2A

7 Table 2A - - - Head Coaches Assignments Men's Teams

Head Coaches of Men's Teams

	Male Coaches - Head Count				Female Coaches - Head Count			
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf	1		1					
Track and Field, X-Country		2	2					
Wrestling	1		1					
Others								
Coaching Position Totals	5	2	7	0	0	0	0	0

Head Coaching Assignments - Women's Teams

Table 2B

9 Table 2B - - - Head Coaches Assignments Women's Teams

Head Coaches of Women's Teams

	Male Coaches - Head Count				Female Coaches - Head Count			
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching	Coaching		Part Time University Employee or Volunteer
Basketball					1		1	
Field Hockey					1		1	
Golf					1		1	
Soccer					1		1	
Softball					1		1	
Tennis					1		1	
Track and Field, X-Country		2	2					
Volleyball					1		1	
Others								
Coaching Position Totals	0	2	2	0	7	0	7	0

Assistant Coaching Assignments - Men's Teams

Table 3A

20 Table 3A - - - Assistant Coaches Assignments Men's Teams

Assistant Coaches of Men's Teams

	I	Male Coaches - Head Count				Female Coaches - Head Count			
Sport			Full Time University	Part Time University	-		-	Part Time University	
	Duties	Duties	Employee	Employee or Volunteer	Duties	Duties	Employee	Employee or Volunteer	
Baseball	2		2						
Basketball	3		3						
Football	10		10						
Golf									
Track and Field, X-Country		1	1			1	1		
Wrestling	2	1	2	1					
Others									
Coaching Position Totals	17	2	18	1	0	1	1	0	

Assistant Coaching Assignments - Women's Teams

Table 3B

15 Table 3B - - - Assistant Coaches Assignments Women's Teams

Assistant Coaches of Women's Teams

	I	Male Coaches - Head Count				Female Coaches - Head Count			
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	•	
Basketball	1		1		2		2		
Field Hockey					2		2		
Golf									
Soccer	1		1		1		1		
Softball	1		1		1		1		
Tennis						1		1	
Track and Field, X-Country		2	1	1		1	1		
Volleyball	1		1		1		1		
Others									
Coaching Position Totals	4	2	5	1	7	2	8	1	

Other Reporting Items

AUP Data Categories:

50 - Excess Transfers to Institution:

51 - Conference Realignment Expenses:

52 - Total Athletics Related Debt: \$66,934,165

53 - Total Institutional Debt: \$335,186,727

54 - Athletics Dedicated Endowments: \$11,913,822

55 - Institutional Endowments: \$41,385,582

56 - Athletics Related Capital Expenditures: \$656,458

Other Data Categories:

Institutional Expenses: \$465,167,130

Athletically-Related Facilities Annual Debt Service: \$6,717,706

Institution's Annual Debt Service: \$40,699,166

Institution's Education and General Expenses: \$283,044,518

Average Cost of Full Grant-in-Aid - In-State: \$18,781

Average Cost of Full Grant-in-Aid - Out-of-State: \$34,389

Average Cost of Attendance - In-State: \$22,120

Average Cost of Attendance - Out-of-State: \$38,401

Expenses Dedicated to Compliance: \$335,848

Name of Compliance Software Used: Global Payments Inc

DBA Jump Forward

Compliance FTEs: 4

Revenue Distribution - Sports Sponsored

Distribution Year: 2023

Academic Year of Sport Sponsorship Information: 2021-22

Men's Sports	Women's Sports	Mixed Sports
x Baseball	x Field Hockey	
x Football	x Softball	
x Men's Basketball	x Women's Basketball	
x Men's Cross Country	x Women's Cross Country	
x Men's Golf	x Women's Golf	
x Men's Track, Outdoor	x Women's Soccer	
x Men's Wrestling	x Women's Tennis	
-	x Women's Track, Indoor	
	x Women's Track, Outdoor	
	x Women's Volleyball	
Total Men's Sports Sponsored: 7	Total Women's Sports Sponsored: 10	Total Mixed Sports Sponsored:
Current Year's Submission of Sports Sponsored: 17	Previous Year's Submission of Sports Sponsored: 17	Variance: 0

Revenue Distribution - Grants-in-Aid

Distribution Year: 2023

Academic Year of Grant-in-Aid Information: 2021-22

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Baseball	11.34	1	12.34	12.34
Basketball	11	1	12	12
Football	71.83	13	84.83	84.83
Golf	0.45	3	3.45	3.45
Track and Field, X-Country	8.51	1	9.51	9.51
Wrestling	6.33	2	8.33	8.33
Total Men's	109.46	21	130.46	130.46

Women's Team Sports

Women's Team Sport	t Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Basketball	13	2	15	15
Field Hockey	10.12	0	10.12	10.12
Golf	3.55	1	4.55	4.55
Soccer	9.3	1	10.3	10.3
Softball	14.68	1	15.68	13
Tennis	7	0	7	7
Track and Field, X-Country	14.99	5	19.99	19.99
Volleyball	10.99	1	11.99	11.99
Total Women's	83.63	11	94.63	91.95

Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Total Mixed	0	0	0	0

Prior Year Total Rev Dist	Current Year Total Rev Dist	Variance Between Prior and	
Equivalencies (Total Reported)	Equivalencies (Total Reported)	Current Year	
223.68 (225.13)	222.41 (225.09)		

Revenue Distribution - Pell Grants

Distribution Year: 2023

Academic Year of Pell Grant Information: 2021-22

Men's Team Sports

Sport	2021-22 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	5	4	1	24,228
Basketball	4	5	-1	24,016
Football	45	35	10	224,833
Golf	1	2	-1	6,495
Track and Field, X-Country	10	9	1	42,052
Wrestling	8	10	-2	41,073
Men's Total	73	65	8	362,697

Women's Team Sports

Sport	2021-22 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	3	3	0	21,650
Field Hockey	1	0	1	3,345
Golf	1	2	-1	3,645
Soccer	2	1	1	6,803
Softball	3	4	-1	7,199
Tennis	0	0	0	0
Track and Field, X-Country	13	13	0	76,183
Volleyball	3	2	1	10,996
Women's Total	26	25	1	129,821

Mixed Team Sports

Sport	2021-22 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Mixed	0		0	0
Total				

Reporting Year (FY): 2022

2021-22 Pell		Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell	
	Grants	Grants	Totals	Grants	
Total	99	90	9	\$492,518	

Reporting Institution: Apparachian State Univ	ersity	Reporting Year (FY): 202.		
	Comments			
Comments:				

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid

Input the total dollar amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid <u>equivalencies</u> are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). <u>Other expenses related to attendance</u> (also known as cost of attendance) <u>should not be included in the grants-in-aid revenue distribution equivalencies</u>. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$3,505,606
Women's Teams	\$2,234,808
Total Amount	\$5,740,414

Recruiting Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$429,692
Women's Teams	\$130,316

Total Amount	\$560,008
Total Tilliount	Ψ200,000

Head Coaches Salaries

Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits (1098T), inclusive of:

- Gross wages and bonuses.
- Taxable and non-taxable benefits include: allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions (for self or a dependent) and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season football bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FTI FTE	E's	Dollars per Position	Number of Positions
Men's Teams	\$290,001	6	\$248,573	7
Women's Teams	\$127,208	8	\$113,074	9

Assistant Coaches Salaries

Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits (1098T), inclusive of:

- Gross wages and bonuses.
- Taxable and non-taxable benefits include: allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions (for self or a dependent) and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season football bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per 1 FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$155,608	18	\$147,418	19
Women's Teams	\$69,580	12.6	\$58,447	15

Statement of Revenues and Expenses For the fiscal year ended 2022

	For the listal year ended 2022						
ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
Reve	enues						
1	Ticket Sales	\$5,180,456	\$153,280	\$15,278	\$58,777	\$0	\$5,407,791
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$0	\$0	\$0	\$0	\$14,003,740	\$14,003,740
4	Direct Institutional Support	\$0	\$0	\$0	\$3,125	\$21,451	\$24,576
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	-\$72,817	-\$72,817
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$1,583,568	\$1,583,568
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$3,100,695	\$3,100,695
7	Guarantees	\$1,301,939	\$185,000	\$38,000	\$23,255	\$0	\$1,548,194
8	Contributions	\$1,032,229	\$73,421	\$41,369	\$482,071	\$4,374,545	\$6,003,635
9	In-Kind	\$71,759	\$11,262	\$0	\$25,896	\$194,747	\$303,664
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$0	\$0	\$0	\$0	\$204,000	\$204,000
12	NCAA Distributions	\$0	\$0	\$0	\$4,958	\$1,060,143	\$1,065,101
13	Conference Distributions (Non Media and Non Football Bowl)	\$182,814	\$0	\$0	\$0	\$1,862,780	\$2,045,594
13A	Conference Distributions of Football Bowl Generated Revenue	\$402,328	\$0	\$0	\$0	\$0	\$402,328
14	Program, Novelty, Parking and Concession Sales	\$284,246	\$0	\$0	\$50,240	\$139,458	\$473,944
15	Royalties, Licensing, Advertisement and Sponsorships	\$0	\$0	\$0	\$0	\$1,962,011	\$1,962,011

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
16	Sports Camp Revenues	\$0	\$384	\$0	\$3,986	\$9,891	\$14,261
17	Athletics Restricted Endowment and Investments Income	\$46,859	\$4,560	\$2,403	\$53,454	\$31,364	\$138,640
18	Other Operating Revenue	\$2,240	\$0	\$0	\$86,342	\$184,888	\$273,470
19	Football Bowl Revenues	\$60,266	\$0	\$0	\$0	\$0	\$60,266
	Total Operating Revenues	\$8,565,136	\$427,907	\$97,050	\$792,104	\$28,660,464	\$38,542,661
Expe	enses						
20	Athletic Student Aid	\$2,360,556	\$319,521	\$397,370	\$2,662,967	\$104,618	\$5,845,032
21	Guarantees	\$500,000	\$40,820	\$2,000	\$14,800	\$0	\$557,620
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$2,902,559	\$805,240	\$567,077	\$2,160,442	\$55,970	\$6,491,288
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$1,184,511	\$79,348	\$107,669	\$27,700	\$4,574,345	\$5,973,573
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$0	\$0	\$0	\$0	\$0	\$0
27	Recruiting	\$269,874	\$90,445	\$43,105	\$156,584	\$0	\$560,008
28	Team Travel	\$921,659	\$318,874	\$236,300	\$1,142,719	\$0	\$2,619,552
29	Sports Equipment, Uniforms and Supplies	\$1,059,420	\$70,288	\$50,830	\$420,645	\$629,634	\$2,230,817
30	Game Expenses	\$551,966	\$157,237	\$90,157	\$169,169	\$118,736	\$1,087,265
31	Fund Raising, Marketing and Promotion	\$34,865	\$10,303	\$3,449	\$24,006	\$75,161	\$147,784
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
33	Spirit Groups	\$0	\$0	\$0	\$0	\$134,401	\$134,401
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	\$0	\$0	\$12,921	\$4,963,425	\$4,976,346
35	Direct Overhead and Administrative Expenses	\$55,108	\$2,787	\$3,125	\$12,536	\$2,099,008	\$2,172,564
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$1,583,568	\$1,583,568
37	Medical Expenses and Insurance	\$13,653	\$0	\$1,859	\$1,565	\$421,390	\$438,467
38	Memberships and Dues	\$4,450	\$0	\$1,055	\$22,033	\$98,418	\$125,956
39	Student-Athlete Meals (non-travel)	\$584,554	\$34,423	\$23,358	\$111,984	\$136,633	\$890,952
40	Other Operating Expenses	\$562,344	\$100,845	\$45,151	\$238,775	\$793,321	\$1,740,436
41	Football Bowl Expenses	\$794,072	\$0	\$0	\$0	\$0	\$794,072
41A	Football Bowl Expenses - Coaching Compensation/ Bonuses	\$196,000	\$0	\$0	\$0	\$0	\$196,000
	Total Operating Expenses	\$11,995,591	\$2,030,131	\$1,572,505	\$7,178,846	\$15,788,628	\$38,565,701
	Excess (Deficiencies) of Revenues Over (Under) Expenses	-\$3,430,455	-\$1,602,224	-\$1,475,455	-\$6,386,742	\$12,871,836	-\$23,040