### Reporting Year (FY): 2023

# **School Info**

We agree to release the institution's data to the conference: Yes

## **Institutional Contacts:**

Primary Contact Jonathan Reeder Title: Deputy Athletics Director/

Person: CFO

Phone: 8284065992 Email: reederjb@appstate.edu

**CEO:** Dr. Sheri Everts **CEO Email:** evertssn@appstate.edu

University CFO: Dan Layzell University CFO Email: layzelldt@appstate.edu

**Audit Firm:** Combs, Tennant, and **AUP Report Issuance** 12/29/2023

Carpenter, P.C. **Date:** 

#### Classification & Conference:

**NCAA Primary Division:** I-FBS

Athletic Conference: Sun Belt Conference

## Sports Sponsorship:

Sport	<b>Men's Teams Only</b>	Women's Teams Only	<b>Mixed Teams</b>
Acrobatics and Tumbling			
Baseball	X		
Basketball	X	X	
Beach Volleyball			
Bowling			
Cross Country	X	X	
Equestrian			
Fencing			
Field Hockey		X	
Football	X		
Golf	X	X	
Gymnastics			
Ice Hockey			
Lacrosse			
Rifle			
Rowing			

Sport	<b>Men's Teams Only</b>	Women's Teams Only	<b>Mixed Teams</b>
Rugby			
Skiing			
Soccer		X	
Softball		X	
Stunt			
Swimming and Diving			
Tennis		X	
Track, Indoor		X	
Track, Outdoor	X	X	
Triathlon			
Volleyball		X	
Water Polo			
Wrestling	X		
Others			
Totals	7	10	0

# **Revenue/Expense Summary**

ID	Item	Amount	Definition
Reve	enues		
1	Ticket Sales	\$6,917,101	Input revenue received for sales of admissions to athletic events. This may include:
			• Public and faculty sales.
			• Student sales
			• Shipping and Handling fees.
			Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$0	Input state, municipal, federal and other appropriations made in support of athletics.
			This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.
			This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.
			Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$13,749,526	Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$6,382	Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
			• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
			• Federal work study support for student workers employed by athletics.
			• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	-\$47,939	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$2,034,613	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			<ul> <li>Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.</li> <li>Facilities maintenance.</li> <li>Security.</li> <li>Risk Management.</li> <li>Utilities.</li> <li>Do not include depreciation.</li> <li>Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.</li> </ul>
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$3,541,793	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.
			Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$2,122,684	Input revenue received from participation in away games. This includes payments received due to game cancellations.

ID	Item	Amount	Definition
8	Contributions	\$10,315,460	Input contributions <b>provided</b> <u>and</u> used by athletics in the reporting year including:
			• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
			• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
			• Amounts received above face value for tickets.
			Contributions shall include cash and marketable securities.
			Do not report:
			• Pledges until funds are provided to athletics for use.
			• Contributions to be used in other reporting years.
9	In-Kind	\$200,910	Input market value of in-kind contributions in the reporting year including:
			Dealer provided automobiles.
			• Equipment.
			• Services.
			Nutritional product.
			All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.
			Please offset in-kind values in the appropriate expense category.

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			<ul><li>Car stipend.</li><li>Country club membership.</li></ul>
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			<ul><li>Camps compensation.</li><li>Media income.</li></ul>
			<ul> <li>Shoe and apparel income.</li> </ul>
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$241,400	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$1,644,956	Input revenues received from the NCAA distributions which could include revenue distributions, grants, NCAA championships travel reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Distributions (Non Media and Non	\$1,778,600	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
	Football Bowl)		Note: Conference distributions of revenue generated by a post- season football bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season football bowl expenses should be included in Category 19.

ID	Item	Amount	Definition
13A	Conference Distributions of Football Bowl	\$0	Input conference distributions of revenue generated by a post- season football bowl to conference members. (Football Only)
	Generated Revenue		Note: Distributions for reimbursement of post-season football bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.
14	Program, Novelty, Parking and Concession	\$1,111,694	Input revenues from:
	Sales		• Game Programs.
			• Novelties.
			• Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$2,257,458	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$41,349	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$180,837	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u> .
			This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

ID	Item	Amount	Definition
18	Other Operating Revenue	\$368,746	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.
19	Football Bowl Revenues	\$0	Input all amounts received related to participation in a post-season football bowl game, including (Football Only):
			<ul><li>Expense reimbursements.</li><li>Ticket sales.</li></ul>
	Total Operating	\$46,465,570	Total of Categories 1-19.
	Revenues	. ,	

Expenses

**Reporting Institution:** Appalachian State University

ID	Item	Amount	Definition
20	Athletic Student Aid	\$6,768,040	Input the total dollar amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
			• Other expenses related to attendance.
			Note: Division I Grants-in-aid <u>equivalencies</u> are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). <u>Other expenses related to attendance</u> (also known as cost of attendance) <u>should not be included in the grants-in-aid revenue distribution equivalencies</u> . Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.10.
			Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
			Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.
21	Guarantees	\$975,621	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses. This includes payments made due to game cancellations.

**Reporting Year (FY):** 2023

ID	Item	Amount	Definition
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$7,702,044	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits (1098T), inclusive of:
			• Gross wages and bonuses.
			• Taxable and non-taxable benefits include: allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions (for self or a dependent) and earned deferred compensation, including those funded by the state.
			Place any severance payments in Category 26.
			Note: Bonuses related to participation in a post-season football bowl game should be included in Category 41A.
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as any non-taxable benefits, including:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season football

bowl game should be included in Category 41A.

**Reporting Year (FY):** 2023

athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of

loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$2,887,003	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-football bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.  Note: Expenses related to post-season football bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$3,013,317	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.  Note: Expenses related to post-season football bowls should be included in Category 41.
30	Game Expenses	\$1,713,215	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.  Note: Expenses related to post-season football bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$759,425	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$55,065	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$109,718	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season football bowls should be included in Category 41.

Do not report depreciation.

Note: This category should equal Category 6.

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$457,771	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$129,109	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$1,260,050	Include meal allowance and food/snacks provided to student-athletes.
			Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating Expenses	\$1,636,697	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
			• Non-team travel (conferences, etc.).
			• Team banquets and awards.
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
41	Football Bowl Expenses	\$0	Input all expenditures related to participation in a post-season football bowl game, including:
			• Team travel, lodging and meal expenses.
			Bonuses related to football bowl participation.
			• Spirit groups.
			• Uniforms.
			Note: All post-season football bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.
41A	Football Bowl Expenses - Coaching	\$0	Input all coaching bonuses related to participation in a post-season football bowl game (Football only).
	Compensation/Bonuses		Note: All other post-season football bowl related expenses should be reported in Category 41, Football Bowl Expenses.
	Total Operating Expenses	\$46,379,642	Total of Categories 20-41A.

# **Revenue/Expense Details**

1 Ticket Sales \$6,917,101 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

Revenues by Source	Men's Teams Only W Ticket Sales	Vomen's Teams Only No Ticket Sales	t Allocated by Gender Ticket Sales
Baseball	54,174		
Basketball	203,409	23,434	
Field Hockey			
Football	6,583,816		
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball		12,795	
Wrestling	39,473		
Others			
Subtotal All Teams	6,880,872	36,229	0
Revenue Not Related to Specific Teams			
Total Revenue	6,880,872	36,229	0

- 2 Direct State or Other Government Support
- \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(	0 0
Revenue Not Related to Specific Teams			
Total Revenue	0	(	0 0

3 Student Fees \$13,749,526 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only V Student Fees	Women's Teams Only Student Fees	y Not Allocated by Gender Student Fees
Baseball	Student Pees	Student Pees	Student Pees
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0		0 0
Revenue Not Related to Specific Teams			13,749,526
Total Revenue	0	(	0 13,749,526

- 4 Direct Institutional Support
- \$6,382 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
  - Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
  - Federal work study support for student workers employed by athletics.
  - Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

	Manda Taana Onla	W	N-4 All4- J b
	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball	6,000	)	
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	6,000	0	0
Revenue Not Related to Specific Teams			382
Total Revenue	6,000	0	382

5 Less -Transfers to Institution -\$47,939 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	(	0	0
Revenue Not Related to Specific Teams			-47,939
Total Revenue	(	0	-47,939

## 6 Indirect Institutional Support

\$2,034,613 Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(	0
Revenue Not Related to Specific Teams			2,034,613
Total Revenue	0	(	2,034,613

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6A Indirect Institutional
Support - Athletic
Facilities Debt Service,
Lease and Rental Fees

\$3,541,793 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not</u> charged to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			3,541,793
Total Revenue	0	0	3,541,793

7 Guarantees \$2,122,684 Input revenue received from participation in away games. This includes payments received due to game cancellations.

Revenues by Source	Men's Teams Only W Guarantees	omen's Teams Only No Guarantees	t Allocated by Gende Guarantees
Baseball	10,742		
Basketball	165,000	42,000	
Field Hockey			
Football	1,901,942		
Golf			
Soccer		3,000	
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	2,077,684	45,000	
Revenue Not Related to Specific Teams			
Total Revenue	2,077,684	45,000	

- 8 Contributions \$10,315,460 Input contributions **provided** and used by athletics in the reporting year including:
  - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
  - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
  - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

#### Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only V Contributions	Women's Teams Only No Contributions	ot Allocated by Gender Contributions
Baseball	124,864		
Basketball	159,703	26,260	
Field Hockey		16,473	
Football	581,835		
Golf	89,705	61,981	
Soccer		24,238	
Softball		30,391	
Tennis		52,423	
Track and Field, X-Country	79,442	52,573	
Volleyball		7,016	
Wrestling	48,890		
Others			
Subtotal All Teams	1,084,439	271,355	0
Revenue Not Related to Specific Teams			8,959,666
Total Revenue	1,084,439	271,355	8,959,666

- 9 In-Kind \$200,910 Input market value of in-kind contributions in the reporting year including:
  - Dealer provided automobiles.
  - Equipment.
  - Services.
  - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

Revenues by Source	Men's Teams Only W In-Kind	omen's Teams Only N In-Kind	ot Allocated by Gender In-Kind
Baseball	16,858		
Basketball	7,874		
Field Hockey			
Football	106,800		
Golf			
Soccer			
Softball		132	
Tennis		507	
Track and Field, X-Country	5,828	6,784	
Volleyball			
Wrestling			
Others			
Subtotal All Teams	137,360	7,423	0
Revenue Not Related to Specific Teams			56,127
Total Revenue	137,360	7,423	56,127

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	Women's Teams Only Compensation and Benefits provided by a third party	Not Allocated by Gender Compensation and Benefits provided by a third party
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$241,400 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

	•	•	y Not Allocated by Gender
Revenues by Source	Media Rights	Media Rights	Media Rights
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0		0
Revenue Not Related to Specific Teams	<u> </u>		241,400
Total Revenue	0	(	241,400

12 NCAA Distributi ons \$1,644,956 Input revenues received from the NCAA distributions which could include revenue distributions, grants, NCAA championships travel reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only Women's Teams Only NCAA Distributions NCAA Distributions	· ·
Baseball		
Basketball		
Field Hockey		
Football		
Golf		
Soccer		
Softball		
Tennis		
Track and Field, X-Country		
Volleyball		
Wrestling	5,665	
Others		
Subtotal All Teams	5,665 0	0
Revenue Not Related to Specific Team	s	1,639,291
Total Revenue	5,665 0	1,639,291

13 Conference
Distributions (Non
Media and Non Football
Bowl)

\$1,778,600 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season football bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season football bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Football Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Football Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Football Bowl)
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			1,778,600
Total Revenue	0	0	1,778,600

13A Conference
Distributions of
Football Bowl
Generated Revenue

\$0 Input conference distributions of revenue generated by a post-season football bowl to conference members. (Football Only)

Note: Distributions for reimbursement of post-season football bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

Revenues by Source	Men's Teams Only Conference Distributions of Football Bowl Generated Revenue	Women's Teams Only Conference Distributions of Football Bowl Generated Revenue	Not Allocated by Gender Conference Distributions of Football Bowl Generated Revenue
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

14 Program, Novelty, Parking and Concession Sales

\$1,111,694 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball	64,972		
Basketball	10,880		
Field Hockey		2,309	
Football	921,872		
Golf			
Soccer		3,799	
Softball		13,898	
Tennis			
Track and Field, X-Country	2,283	2,283	
Volleyball		2,979	
Wrestling	18,458		
Others			
Subtotal All Teams	1,018,465	25,268	0
Revenue Not Related to Specific Teams			67,961
Total Revenue	1,018,465	25,268	67,961

15 Royalties, Licensing, Advertisement and Sponsorships \$2,257,458 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(	0
Revenue Not Related to Specific Teams			2,257,458
Total Revenue	0	(	2,257,458

16 Sports Camp Revenues \$41,349 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	<b>Sports Camp Revenues</b>
Baseball			
Basketball		4,797	
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country	2,887	7 2,887	
Volleyball		12,770	
Wrestling			
Others			
Subtotal All Teams	2,887	7 20,454	0
Revenue Not Related to Specific Teams			18,008
Total Revenue	2,887	7 20,454	18,008

17 Athletics Restricted Endowment and Investments Income \$180,837 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball	6,903		
Basketball	6,518	2,893	
Field Hockey		6,177	
Football	62,140		
Golf	2,333	14,397	
Soccer		1,313	
Softball			
Tennis		17,382	
Track and Field, X-Country		417	
Volleyball			
Wrestling	18,508		
Others			
Subtotal All Teams	96,402	42,579	0
Revenue Not Related to Specific Teams			41,856
Total Revenue	96,402	42,579	41,856

18 Other Operating Revenue

\$368,746 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	4,607		
Basketball			
Field Hockey			
Football	2,280		
Golf	49,900	23,020	
Soccer		720	
Softball		1,320	
Tennis		990	
Track and Field, X-Country	9,210	15,870	
Volleyball			
Wrestling	15,755		
Others			
Subtotal All Teams	81,752	41,920	0
Revenue Not Related to Specific Teams			245,074
Total Revenue	81,752	41,920	245,074

- 19 Football Bowl Revenues
- \$0 Input all amounts received related to participation in a post-season football bowl game, including (Football Only):
  - Expense reimbursements.
  - Ticket sales.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Football Bowl Revenues	Football Bowl Revenues	Football Bowl Revenues
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	(	0	C
Revenue Not Related to Specific Teams			
Total Revenue	(	0	C

Total Operating Revenues

\$46,465,570 Total of Categories 1-19.

Revenues by Source	Men's Teams Only  Total Operating  Revenues	Women's Teams Only  Total Operating Revenues	Not Allocated by Gender Total Operating Revenues
Baseball	289,120	Revenues	Revenues
Basketball	553,384	99,384	
Field Hockey		24,959	
Football	10,160,685		
Golf	141,938	99,398	
Soccer		33,070	
Softball		45,741	
Tennis		71,302	
Track and Field, X-Country	99,650	80,814	
Volleyball		35,560	
Wrestling	146,749		
Others			
Subtotal All Teams	11,391,526	490,228	0
Revenue Not Related to Specific Teams			34,583,816
Total Revenue	11,391,526	490,228	34,583,816

Reporting Year (FY): 2023

20 Athletic Total Dollar Student **Amount** Aid

\$6,768,040 Input the total dollar amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.10.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

238.6 **Total Equivalencies** Awarded Total Students 342 Receiving Aid

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2022-2023 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	12.94		12.94	26	418,350
Basketball	8	4	12	12	364,048
Football	70	16	86	86	2,401,231
Golf	2.9	1	3.9	7	100,298
Track and Field, X-Country	12.47		12.47	32	351,612
Wrestling	6.98	3	9.98	27	275,809
Expenses Not Related to Specific Teams					
Totals	113.29	24	137.29	190	3,911,348

### Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2021-2023 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	12	3	15	15	408,782
Field Hockey	11.49	2	13.49	24	422,148
Golf	5.53		5.53	8	148,786
Soccer	14.41	2	16.41	30	406,028
Softball	8.34	3	11.34	22	281,538
Tennis	7	1	8	8	204,464
Track and Field, X-Country	13.54	5	18.54	32	477,211
Volleyball	13		13	13	319,164
Expenses Not Related to Specific Teams					
Totals	85.31	16	101.31	152	2,668,121

## Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2021-2023 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams					188,571
Totals	0	0	0	0	188,571

21 Guarantees \$975,621 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses. This includes payments made due to game cancellations.

Expenses by Object of Expenditure	Men's Teams Only V Guarantees	Vomen's Teams Only N Guarantees	ot Allocated by Gender Guarantees
Baseball	3,148	<u> </u>	3 <b>4 4 2 4 2 4 2 4 2 4 2 4 2 4 2 4 2 4 2 </b>
Basketball	107,473	9,000	
Field Hockey			
Football	850,000		
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball		6,000	
Wrestling			
Others			
Subtotal All Teams	960,621	15,000	0
Expenses Not Related to Specific Teams	3		
Total Expenses	960,621	15,000	0

**Reporting Year (FY): 2023** 

- and Bonuses paid by the University and Related **Entities**
- 22 Coaching Salaries, Benefits \$7,702,044 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits (1098T), inclusive of:
  - Gross wages and bonuses.
  - Taxable and non-taxable benefits include: allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions (for self or a dependent) and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season football bowl game should be included in Category 41A.

- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party
- \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as any non-taxable benefits, including:
  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season football bowl game should be included in Category 41A.

#### Men's Teams Coaching Expenses

Men's Teams Head Coaches Men's Teams Assistant Coaches						Coaches			
Sport	<b>Numbe FT</b>	E Coa	aching	Coaching	Numbe FT	$\mathbf{E}$	Coaching	Coaching	
	r of	Salarie	s, Benefits	Salaries,	r of	Sal	laries, Benefits	Salaries,	
	Positio	and Bo	nuses paid	Benefits and	Positio	and	d Bonuses paid	<b>Benefits and</b>	
	ns	by the	University	<b>Bonuses</b> paid	ns	by	the University	<b>Bonuses paid</b>	
		and	Related	by a Third			and Related	by a Third	
		Er	ntities	Party			<b>Entities</b>	Party	
Baseball	1	1	187,064		0 2	2	179,958	(	0
Basketball	1	1	444,298		0 3	3	393,887	(	0

		Mer	n's Teams Head C	oaches	<b>Men's Teams Assistant Coaches</b>				
Sport	Numbe r of Positio ns	8	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	
Football	1	1	1,000,152	(	) 10	10	2,696,937	0	
Golf	1	1	103,149	(	) 0	0	0	0	
Track and Field, X-Country	1	0.5	67,449	(	) 3	1.5	109,332	0	
Wrestling	1	1	158,564	(	) 2	2	145,637	0	
Subtotal All Teams	6	5.5	1,960,676	(	) 20	18.5	3,525,751	0	
Expenses Not Related to Specific Teams			0	(	)		0	0	
Total Expenses			1,960,676	(	)		3,525,751	0	

## Women's Teams Coaching Expenses

	Women's Teams Head Coaches Women's Teams Assistant Coaches							
Sport	Numbel		Coaching	Coaching	Numbe	FTE	Coaching	Coaching
	r of	S	Salaries, Benefits	Salaries,	r of		Salaries, Benefits	Salaries,
	Positio		nd Bonuses paid		Positio		and Bonuses paid	Benefits and
	ns	b	y the University	Bonuses paid	ns		by the University	Bonuses paid
			and Related Entities	by a Third Party			and Related Entities	by a Third Party
Basketball	1	1	306,641	(	) 3	3	341,823	0
Field	1	1	133,854	(	) 2	2	113,894	0
Hockey								
Golf	1	1	76,838	(	0	0	0	0
Soccer	1	1	129,016	(	2	2	138,017	0
Softball	1	1	135,133	(	2	2	146,295	0
Tennis	1	1	113,562	(	0	0	0	0
Track and Field, X-Country	1	0.5	67,449	(	3	1.5	109,332	0

	Women's Teams Head Coaches Women's Teams Assistant Co						t Coaches	
Sport	Numbe	FTE	0	Coaching	Numbe	FTE	U	Coaching
	r of Positio ns		Salaries, Benefits and Bonuses paid by the University and Related Entities		r of Positio ns		Salaries, Benefits and Bonuses paid by the University and Related Entities	Salaries, Benefits and Bonuses paid by a Third Party
Volleyball	1	1	132,500	(	) 2	2	147,924	0
Subtotal All Teams	8	7.5	1,094,993	(	) 14	12.5	997,285	0
Expenses Not Related to Specific Teams			123,339	(	)		0	0
Total Expenses			1,218,332	(	)		997,285	0

**Reporting Institution:** Appalachian State University

Reporting Year (FY): 2023

- 24 Support Staff/
  Administrative
  Compensation, Benefits
  and Bonuses paid by the
  University and Related
  Entities
- \$7,048,738 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms, as well as any non-taxable benefits, inclusive of:
  - Gross wages and bonuses.
  - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as non-taxable benefits, including:
  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

of	Administrative	Support Staff/ Administrative	Support Staff/ Administrative	Administrative	Compensation, Benefits and Bonuses paid	Support Staff/ Administrative
Baseball	4,184					
Basketball	127,450		52,474			
Field Hockey						
Football	1,239,843					
Golf	339		565			
Soccer						
Softball			4,483			
Tennis						
Track and Field, X-Country	1,655		2,385			
Volleyball						
Wrestling	3,378					
Others						
Subtotal All Teams	1,376,849	0	59,907	0	0	0
Expenses Not Related to Specific Teams					5,611,982	
Total Expenses	1,376,849	0	59,907	0	5,611,982	0

26 Severance Payments

\$311,668 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only! Severance Payments Severance Payments	· ·
Baseball	25,336	
Basketball		
Field Hockey		
Football	242,638	
Golf	19,690	
Soccer		
Softball		
Tennis		
Track and Field, X-Country	12,002 12,002	
Volleyball		
Wrestling		
Others		
Subtotal All Teams	279,976 31,692	0
Expenses Not Related to Specific Teams		
Total Expenses	279,976 31,692	0

27 Recruiting \$810,803 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as inkind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only W Recruiting	omen's Teams Only No Recruiting	ot Allocated by Gender Recruiting
Baseball	37,308		
Basketball	72,568	59,434	
Field Hockey		8,126	
Football	501,898		
Golf	1,836	2,644	
Soccer		25,991	
Softball		29,303	
Tennis		921	
Track and Field, X-Country	7,813	11,270	
Volleyball		28,642	
Wrestling	23,049		
Others			
Subtotal All Teams	644,472	166,331	0
Expenses Not Related to Specific Teams			
Total Expenses	644,472	166,331	0

Team \$2,887,003 Input air and ground travel, lodging, meals and incidentals (including housing costs Trave incurred during school break period) for competition related to preseason, regular season and non-football bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

	•	•	Not Allocated by Gender
<b>Expenses by Object of Expenditure</b>	Team Travel	Team Travel	Team Travel
Baseball	246,299		
Basketball	385,417	288,430	
Field Hockey		98,870	
Football	770,509		
Golf	76,161	28,415	
Soccer		164,133	
Softball		218,403	
Tennis		78,143	
Track and Field, X-Country	126,067	201,959	
Volleyball		128,939	
Wrestling	75,258		
Others			
Subtotal All Teams	1,679,711	1,207,292	0
Expenses Not Related to Specific Teams	S		
Total Expenses	1,679,711	1,207,292	0

29 Sports Equipment, Uniforms and Supplies \$3,013,317 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of inkind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	143,543		
Basketball	45,395	41,022	
Field Hockey		64,173	
Football	915,146		
Golf	28,477	34,346	
Soccer		89,254	
Softball		80,088	
Tennis		37,367	
Track and Field, X-Country	55,508	56,231	
Volleyball		36,147	
Wrestling	40,158		
Others			
Subtotal All Teams	1,228,227	438,628	0
Expenses Not Related to Specific Teams			1,346,462
Total Expenses	1,228,227	438,628	1,346,462

**Reporting Year (FY): 2023** 

Game \$1,713,215 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

	•	•	Not Allocated by Gender
<b>Expenses by Object of Expenditure</b>	Game Expenses	Game Expenses	Game Expenses
Baseball	75,472		
Basketball	215,333	111,216	
Field Hockey		16,131	
Football	1,118,451		
Golf			
Soccer		12,068	
Softball		23,459	
Tennis		4,350	
Track and Field, X-Country	2,795	7,030	
Volleyball		35,690	
Wrestling	28,470		
Others			
Subtotal All Teams	1,440,521	209,944	0
Expenses Not Related to Specific Teams			62,750
Total Expenses	1,440,521	209,944	62,750

Fund Raising, Marketing \$759,425 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball	39,036		
Basketball	15,350	9,091	
Field Hockey		641	
Football	504,603		
Golf	155	370	
Soccer		1,161	
Softball		14,611	
Tennis			
Track and Field, X-Country	158	158	
Volleyball		4,522	
Wrestling	17,332		
Others			
Subtotal All Teams	576,634	30,554	0
Expenses Not Related to Specific Teams			152,237
Total Expenses	576,634	30,554	152,237

32 Sports
Camp
Expenses

\$55,065 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Expenses by Object of Expenditure</b>	Sports Camp Expenses	Sports Camp Expenses	<b>Sports Camp Expenses</b>
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country	21,056	5 21,055	
Volleyball			
Wrestling	12,954	4	
Others			
Subtotal All Teams	34,010	21,055	0
Expenses Not Related to Specific Teams			
Total Expenses	34,010	21,055	0

33 Spirit Groups \$109,718 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Expenses by Object of Expenditure	Men's Teams Only Spirit Groups	Women's Teams Onl Spirit Groups	y Not Allocated by Gender Spirit Groups
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0		0
Expenses Not Related to Specific Teams			109,718
Total Expenses	0	(	0 109,718

34 Athletic Facilities
Debt Service, Leases
and Rental Fee

\$5,527,672 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure		Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball	2,550		
Basketball			
Field Hockey			
Football			
Golf		1,624	
Soccer			
Softball			
Tennis		13,525	
Track and Field, X-Country	36		
Volleyball			
Wrestling			
Others			
Subtotal All Teams	2,586	15,149	0
Expenses Not Related to Specific Teams			5,509,937
Total Expenses	2,586	15,149	5,509,937

35 Direct Overhead and Administrative Expenses

\$3,179,073 Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	1,000		
Basketball	2,891	2,323	
Field Hockey		798	
Football	43,957		
Golf	875	2,969	
Soccer		647	
Softball		862	
Tennis		458	
Track and Field, X-Country	3,038	786	
Volleyball		588	
Wrestling	969		
Others			
Subtotal All Teams	52,730	9,431	0
Expenses Not Related to Specific Teams			3,116,912
Total Expenses	52,730	9,431	3,116,912

36 Indirect Institutional \$2,034,613 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:

- Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(	0
Expenses Not Related to Specific Teams			2,034,613
Total Expenses	0	(	2,034,613

37 Medical Expenses and Insurance

\$457,771 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball	22		
Basketball	168	80	
Field Hockey			
Football	395		
Golf	250	16	
Soccer			
Softball		1,332	
Tennis		59	
Track and Field, X-Country	80		
Volleyball			
Wrestling	197		
Others			
Subtotal All Teams	1,112	1,487	0
Expenses Not Related to Specific Teams			455,172
Total Expenses	1,112	1,487	455,172

38 Memberships and Dues

\$129,109 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Expenses by Object of Expenditure</b>	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball	1,500		
Basketball	990	1,700	
Field Hockey		548	
Football	3,475		
Golf	903	816	
Soccer		1,240	
Softball		2,265	
Tennis			
Track and Field, X-Country	691	525	
Volleyball		625	
Wrestling	425		
Others			
Subtotal All Teams	7,984	7,719	0
Expenses Not Related to Specific Teams			113,406
Total Expenses	7,984	7,719	113,406

- 39 Student-Athlete Meals (non-travel)
- \$1,260,050 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball	31,033		
Basketball	38,424	28,786	
Field Hockey		8,623	
Football	895,839		
Golf	7,771	1,949	
Soccer		22,115	
Softball		18,141	
Tennis		5,635	
Track and Field, X-Country	13,533	23,206	
Volleyball		14,974	
Wrestling	27,375		
Others			
Subtotal All Teams	1,013,975	123,429	0
Expenses Not Related to Specific Teams			122,646
Total Expenses	1,013,975	123,429	122,646

- 40 Other Operating Expenses
- \$1,636,697 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
  - Non-team travel (conferences, etc.).
  - Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	39,748		
Basketball	53,931	41,714	
Field Hockey		10,440	
Football	431,358		
Golf	82,088	38,149	
Soccer		34,433	
Softball		15,802	
Tennis		6,514	
Track and Field, X-Country	17,167	24,362	
Volleyball		24,277	
Wrestling	33,018		
Others			
Subtotal All Teams	657,310	195,691	0
Expenses Not Related to Specific Teams			783,696
Total Expenses	657,310	195,691	783,696

- 41 Football Bowl Expenses
- \$0 Input all expenditures related to participation in a post-season football bowl game, including:
  - Team travel, lodging and meal expenses.
  - Bonuses related to football bowl participation.
  - Spirit groups.
  - Uniforms.

Note: All post-season football bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Expenses by Object of Expenditure</b>	Football Bowl Expenses	Football Bowl Expenses	<b>Football Bowl Expenses</b>
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	(	) (	0
Expenses Not Related to Specific Teams			
Total Expenses	(	) (	0

41A Football Bowl Expenses - Coaching \$0 Input all coaching bonuses related to participation in a post-Compensation/Bonuses season football bowl game (Football only).

Note: All other post-season football bowl related expenses should be reported in Category 41, Football Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only Football Bowl Expenses - Coaching Compensation/ Bonuses	Women's Teams Only Football Bowl Expenses - Coaching Compensation/ Bonuses	Not Allocated by Gender Football Bowl Expenses - Coaching Compensation/ Bonuses
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Total Operating Expenses

\$46,379,642 Total of Categories 20-41A.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses
Baseball	1,435,551		
Basketball	2,267,623	1,702,516	
Field Hockey		878,246	
Football	13,616,432		
Golf	402,302	357,177	
Soccer		1,024,103	
Softball		971,715	
Tennis		464,998	
Track and Field, X-Country	789,992	1,014,961	
Volleyball		879,992	
Wrestling	842,593		
Others			
Subtotal All Teams	19,354,493	7,293,708	0
Expenses Not Related to Specific Teams	0	123,339	19,608,102
Total Expenses	19,354,493	7,417,047	19,608,102

#### **Athletics Participation**

Table 554 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

	]	Number of	f Participants	Particip	f Participants pating on a nd Team	Particip	f Participants pating on a rd Team
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		37					
Basketball		15	18		1		
Cross Country		20	24	19	24		24
Field Hockey			26				
Football		133		1			
Golf		10	9				
Soccer			33				
Softball			28				
Tennis			11				
Track, Indoor			49		49		25
Track, Outdoor		41	49	20	49		25
Volleyball			17				
Wrestling		34					
Others							
Total Participants		290	264	40	123	0	74
Participant Proportion		52.3%	47.7%				
Unduplicated Count of Participants		270	190				

## **Head Coaching Assignments - Men's Teams**

Table 2A

6 Table 2A - - - Head Coaches Assignments Men's Teams

			I	Head Coaches	of Men's T	eams		
	N	Iale Coach	nes - Head C	count	F	emale Coac	ches - Head	Count
Sport			University	Part Time University Employee or Volunteer	Coaching	Coaching	University	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf	1		1					
Track and Field, X-Country		1	1					
Wrestling	1		1					
Others								
Coaching Position Totals	5	1	6	0	0	0	0	0

## **Head Coaching Assignments - Women's Teams**

Table 2B

8 Table 2B - - - Head Coaches Assignments Women's Teams

			Не	ead Coaches of	f Women's	Teams		
	I	Male Coach	nes - Head C	count	F	emale Coac	ches - Head	Count
Sport			•	Part Time University Employee or Volunteer	Coaching	Coaching	University	Part Time University Employee or Volunteer
Basketball					1		1	
Field Hockey					1		1	
Golf					1		1	
Soccer					1		1	
Softball					1		1	
Tennis					1		1	
Track and Field, X-Country		1	1					
Volleyball					1		1	
Others								
Coaching Position Totals	0	1	1	0	7	0	7	0

## **Assistant Coaching Assignments - Men's Teams**

Table 3A

20 Table 3A - - - Assistant Coaches Assignments Men's Teams

			Ass	sistant Coache	es of Men's	Teams		
	N	Iale Coach	nes - Head C				ches - Head	Count
Sport			University	Part Time University Employee or Volunteer	Coaching			•
Baseball	2		2					
Basketball	3		3					
Football	10		10					
Golf								
Track and Field, X-Country		2	2			1	1	
Wrestling	2		2					
Others								
Coaching Position Totals	17	2	19	0	0	1	1	0

## **Assistant Coaching Assignments - Women's Teams**

Table 3B

14 Table 3B - - - Assistant Coaches Assignments Women's Teams

	_			stant Coaches				
Sport	<b>Full Time</b>	Part Time	University	Part Time University Employee or Volunteer	Full Time Coaching	Part Time Coaching	University	Part Time
Basketball	1		1		2		2	
Field Hockey	1		1		1		1	
Golf								
Soccer	1		1		1		1	
Softball	1		1		1		1	
Tennis								
Track and Field, X-Country		2	2		1		1	
Volleyball	1		1		1		1	
Others								
Coaching Position Totals	5	2	7	0	7	0	7	0

#### **Other Reporting Items**

#### **AUP Data Categories:**

**50 - Excess Transfers to Institution:** 

51 - Conference Realignment Expenses:

52 - Total Athletics Related Debt: \$73,848,664

53 - Total Institutional Debt: \$339,502,891

**54 - Athletics Dedicated Endowments:** \$11,719,652

55 - Institutional Endowments: \$42,559,104

56 - Athletics Related Capital Expenditures: \$633,688

#### Other Data Categories:

**Institutional Expenses:** \$498,186,478

**Athletically-Related Facilities Annual Debt Service:** \$5,236,193

**Institution's Annual Debt Service:** \$30,319,779

**Institution's Education and General Expenses:** \$287,247,199

Average Cost of Full Grant-in-Aid - In-State: \$20,616

Average Cost of Full Grant-in-Aid - Out-of-State: \$36,619

Average Cost of Attendance - In-State: \$23,915

Average Cost of Attendance - Out-of-State: \$40,564

**Expenses Dedicated to Compliance:** \$351,455

Name of Compliance Software Used: Global Payments Inc

**DBA Jump Forward** 

**Compliance FTEs:** 4

## **Revenue Distribution - Sports Sponsored**

**Distribution Year: 2024** 

Academic Year of Sport Sponsorship Information: 2022-23

Men's Sports	Women's Sports	<b>Mixed Sports</b>			
<b>x</b> Baseball	<b>x</b> Field Hockey				
<b>x</b> Football	<b>x</b> Softball				
<b>x</b> Men's Basketball	x Women's Basketball				
x Men's Cross Country	x Women's Cross Country				
x Men's Golf	<b>x</b> Women's Golf				
x Men's Track, Outdoor	x Women's Soccer				
<b>x</b> Men's Wrestling	x Women's Tennis				
-	x Women's Track, Indoor				
	x Women's Track, Outdoor				
	<b>x</b> Women's Volleyball				
<b>Total Men's Sports Sponsored: 7</b>	Total Women's Sports Sponsored: 10	Total Mixed Sports Sponsored:			
Current Year's Submission of Sports Sponsored: 17	Previous Year's Submission of Sports Sponsored: 17	Variance: 0			

## **Revenue Distribution - Grants-in-Aid**

**Distribution Year: 2024** 

Academic Year of Grant-in-Aid Information: 2022-23

#### Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Baseball	12.94	0	12.94	11.7
Basketball	8	4	12	12
Football	70	16	86	86
Golf	2.9	1	3.9	3.9
Track and Field, X-Country	12.47	0	12.47	12.47
Wrestling	6.98	3	9.98	9.98
<b>Total Men's</b>	113.29	24	137.29	136.05

## Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Basketball	12	3	15	15
Field Hockey	11.49	2	13.49	13.49
Golf	5.53	0	5.53	5.53
Soccer	14.41	2	16.41	16
Softball	8.34	3	11.34	11.34
Tennis	7	1	8	8
Track and Field, X-Country	13.54	5	18.54	18.54
Volleyball	13	0	13	12
<b>Total Women's</b>	85.31	16	101.31	99.90

## Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
<b>Total Mixed</b>	0	0	0	0

Prior Year Total Rev Dist	Current Year Total Rev Dist	Variance Between Prior and
Equivalencies (Total Reported)	Equivalencies (Total Reported)	Current Year
222.41 (225.09)	235.95 (238.60)	13.54 (6.09%)

## Required explanation of 6.09% difference:

Increase	Decrease	
		Number of sports
		Tuition, fees, required course-related books, room and board (full grant amount)
X		Athletic grant amount (athletic aid amount)
X		Student athletes receiving athletic aid
		Change in division by sport
		Move between FCS/FBS

Variance explanation: Increased scholarship budgets and summer school spending costs.

#### **Revenue Distribution - Pell Grants**

**Distribution Year: 2024** 

**Academic Year of Pell Grant Information: 2022-23** 

#### Men's Team Sports

Sport	2022-23 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	4	5	-1	18,834
Basketball	4	4	0	27,935
Football	44	45	-1	238,375
Golf	0	1	-1	0
Track and Field, X-Country	12	10	2	60,360
Wrestling	5	8	-3	21,443
Men's Total	69	73	-4	366,947

### Women's Team Sports

Sport	2022-23 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	5	3	2	33,782
Field Hockey	1	1	0	2,145
Golf	0	1	-1	0
Soccer	3	2	1	9,635
Softball	3	3	0	17,138
Tennis	0	0	0	0
Track and Field, X-Country	8	13	-5	40,559
Volleyball	0	3	-3	0
Women's Total	20	26	-6	103,259

### Mixed Team Sports

Sport	2022-23 Pell	<b>Prior Year Pell</b>	Variance	<b>Total Dollar Amount for SAs on Pell</b>
	Grants	Grants	<b>Totals</b>	Grants
Mixed	0		0	0
Total				

**Reporting Year (FY):** 2023

	2022-23 Pell	<b>Prior Year Pell</b>	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	<b>Totals</b>	Grants
<b>Total</b>	89	99	-10	\$470,206

Reporting Institution: Appalachian State University	<b>Reporting Year (FY):</b> 2023
Cor	nments
Comments:	

#### **Miscellaneous Information**

Note: These values are calculated from data entered earlier in the system.

#### Athletically Related Student Aid

Input the total dollar amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid <u>equivalencies</u> are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). <u>Other expenses related to attendance</u> (also known as cost of attendance) <u>should not be included in the grants-in-aid revenue distribution equivalencies</u>. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.10.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$3,911,348
Women's Teams	\$2,668,121
Total Amount	\$6,579,469

## Recruiting Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$644,472
Women's Teams	\$166,331

Total Amount	\$810,803
Iotal Allioulit	\$610,603

#### Head Coaches Salaries

Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits (1098T), inclusive of:

- Gross wages and bonuses.
- Taxable and non-taxable benefits include: allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions (for self or a dependent) and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season football bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FTE's FTE	S Dollars per Position	Number of Positions
Men's Teams	\$356,487 5.5	\$326,779	6
Women's Teams	\$145,999 7.5	\$136,874	8

#### Assistant Coaches Salaries

Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits (1098T), inclusive of:

- Gross wages and bonuses.
- Taxable and non-taxable benefits include: allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions (for self or a dependent) and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season football bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per l FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$190,581	18.5	\$176,288	20
Women's Teams	\$79,783	12.5	\$71,235	14

# Statement of Revenues and Expenses For the fiscal year ended 2023

	For the listal year ended 2025						
ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
Reve	enues						
1	Ticket Sales	\$6,583,816	\$203,409	\$23,434	\$106,442	\$0	\$6,917,101
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$0	\$0	\$0	\$0	\$13,749,526	\$13,749,526
4	Direct Institutional Support	\$0	\$0	\$0	\$6,000	\$382	\$6,382
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	-\$47,939	-\$47,939
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$2,034,613	\$2,034,613
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$3,541,793	\$3,541,793
7	Guarantees	\$1,901,942	\$165,000	\$42,000	\$13,742	\$0	\$2,122,684
8	Contributions	\$581,835	\$159,703	\$26,260	\$587,996	\$8,959,666	\$10,315,460
9	In-Kind	\$106,800	\$7,874	\$0	\$30,109	\$56,127	\$200,910
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$0	\$0	\$0	\$0	\$241,400	\$241,400
12	NCAA Distributions	\$0	\$0	\$0	\$5,665	\$1,639,291	\$1,644,956
13	Conference Distributions (Non Media and Non Football Bowl)	\$0	\$0	\$0	\$0	\$1,778,600	\$1,778,600
13A	Conference Distributions of Football Bowl Generated Revenue	\$0	\$0	\$0	\$0	\$0	\$0
14	Program, Novelty, Parking and Concession Sales	\$921,872	\$10,880	\$0	\$110,981	\$67,961	\$1,111,694
15	Royalties, Licensing, Advertisement and Sponsorships	\$0	\$0	\$0	\$0	\$2,257,458	\$2,257,458

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total	
16	Sports Camp Revenues	\$0	\$0	\$4,797	\$18,544	\$18,008	\$41,349	
17	Athletics Restricted Endowment and Investments Income	\$62,140	\$6,518	\$2,893	\$67,430	\$41,856	\$180,837	
18	Other Operating Revenue	\$2,280	\$0	\$0	\$121,392	\$245,074	\$368,746	
19	Football Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0	
	Total Operating Revenues	\$10,160,685	\$553,384	\$99,384	\$1,068,301	\$34,583,816	\$46,465,570	
Ехре	Expenses							
20	Athletic Student Aid	\$2,401,231	\$364,048	\$408,782	\$3,405,408	\$188,571	\$6,768,040	
21	Guarantees	\$850,000	\$107,473	\$9,000	\$9,148	\$0	\$975,621	
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$3,697,089	\$838,185	\$648,464	\$2,394,967	\$123,339	\$7,702,044	
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0	
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$1,239,843	\$127,450	\$52,474	\$16,989	\$5,611,982	\$7,048,738	
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0	
26	Severance Payments	\$242,638	\$0	\$0	\$69,030	\$0	\$311,668	
27	Recruiting	\$501,898	\$72,568	\$59,434	\$176,903	\$0	\$810,803	
28	Team Travel	\$770,509	\$385,417	\$288,430	\$1,442,647	\$0	\$2,887,003	
29	Sports Equipment, Uniforms and Supplies	\$915,146	\$45,395	\$41,022	\$665,292	\$1,346,462	\$3,013,317	
30	Game Expenses	\$1,118,451	\$215,333	\$111,216	\$205,465	\$62,750	\$1,713,215	
31	Fund Raising, Marketing and Promotion	\$504,603	\$15,350	\$9,091	\$78,144	\$152,237	\$759,425	
32	Sports Camp Expenses	\$0	\$0	\$0	\$55,065	\$0	\$55,065	

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
33	Spirit Groups	\$0	\$0	\$0	\$0	\$109,718	\$109,718
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	\$0	\$0	\$17,735	\$5,509,937	\$5,527,672
35	Direct Overhead and Administrative Expenses	\$43,957	\$2,891	\$2,323	\$12,990	\$3,116,912	\$3,179,073
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$2,034,613	\$2,034,613
37	Medical Expenses and Insurance	\$395	\$168	\$80	\$1,956	\$455,172	\$457,771
38	Memberships and Dues	\$3,475	\$990	\$1,700	\$9,538	\$113,406	\$129,109
39	Student-Athlete Meals (non-travel)	\$895,839	\$38,424	\$28,786	\$174,355	\$122,646	\$1,260,050
40	Other Operating Expenses	\$431,358	\$53,931	\$41,714	\$325,998	\$783,696	\$1,636,697
41	Football Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
41A	Football Bowl Expenses - Coaching Compensation/ Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$13,616,432	\$2,267,623	\$1,702,516	\$9,061,630	\$19,731,441	\$46,379,642
	Excess (Deficiencies) of Revenues Over (Under) Expenses	-\$3,455,747	-\$1,714,239	-\$1,603,132	-\$7,993,329	\$14,852,375	\$85,928